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Merchants of Debt: KKR and the Mortgaging of American ...

An engrossing and thorough history of KKR and the LBO craze of the 1980s. However, it suffers by comparison to Barbarians at the Gate, an account of the firm's most famous buyout (RJR Nabisco), which delves at some depth into KKR's origins. If you have read Barbarians—if not, you should—Merchants of Debt is relatively duplicative.

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Starting with KKR's formation in 1976, the book goes on to analyze the takeover of companies such as Safeway, Duracell and Beatrice, as well as struggles involving RJR Nabisco. This is the full-length e-book edition. It includes not only the entire, original text of Merchants of Debt -- but also a new preface and closing chapter.

Amazon.com: Merchants of Debt: The Full Version eBook ...

Merchants of debt: KKR and the mortgaging of American business User Review - Not Available - Book Verdict. Kohlberg Kravis Roberts & Co. (KKR) was founded in New York in 1976 by three enterprising...

Merchants of Debt: KKR and the Mortgaging of American ...

Kravis, Roberts, and Kohlberg simply linked other people's money with other people's management, becoming impresarios in the center of these schemes. As merchants of debt, the KKR men could control a giant company's stock and claim a fat share of eventual profits, at hardly any cost to themselves.

Merchants of Debt: KKR and the Mortgaging of American ...

Kohlberg, Kravis, Roberts (KKR): Merchants of Debt Some attribute the invention of the leveraged buyout to Kohlberg, Kravis, Roberts or Jerry Kohlberg in particular, but George Anders notes that leveraged buyouts occurred before Kohlberg began arranging them while working at the brokerage firm of Bear, Stearns.

Kohlberg, Kravis, Roberts (KKR): Merchants of Debt

In Merchants of Debt: KKR and the Mortgaging of American Business, George Anders chronicles the actions of three people—Jerome S. Kohlberg, Henry Kravis, and George Roberts—and their eponymous partnership (KKR) formed for the expressed purpose of making LBOs.

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Anders tells the story of how Kohlberg Kravis Roberts (KKR) took advantage of Wall Street's tolerance of debt to finagle massive corporate takeovers of companies that included Safeway, Drexel, and Nabisco. Anders was a journalist and editor at The Wall Street Journal and is now with Fast Company magazine. Annotation c. Book News, Inc.,Portland, OR

Merchants of Debt: KKR and the Mortgaging of American ...

Read "Merchants of Debt: KKR and the Mortgaging of American Business--The Full Version" by George Anders available from Rakuten Kobo. A vivid account of the deals, tactics and personalities associated with Kohlberg Kravis Roberts since the private equity...

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MERCHANTS OF DEBT deals with more than financial details. The personal dynamics of dealmaking also receives plenty of attention. And unlike the KKR participants—who appear to have rarely considered...

Merchants of Debt Summary - eNotes.com

Merchants of Debt draws on more than 200 interviews, including recurring access to the central figures and their KKR associates, as well as court documents and private correspondence to couch giant financial issues in human terms.

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Merchants of Debt : KKR and the Mortgaging of American Business by George Anders (1992, Hardcover)

Merchants of Debt : KKR and the Mortgaging of American ...

MERCHANTS OF DEBT KKR AND THE MORTGAGING OF AMERICAN BUSINESS by George Anders ? RELEASE DATE: May 20, 1992 A revealing, albeit low-key, history of Kohlberg Kravis Roberts & Co., from a savvy Wall Street Journal correspondent who covers the leveraged buyout beat.