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*Page 11/37*

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configuration details of the SD module to enable the application system administrator(s) / authorized users in maintaining the SAP system. As part of business process mapping following configuration has been carried out in this guide:

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business process. Since SAP version 3, the “Reference Implementation Guide” (IMG) for R/3 customizing has been available. Until this version, customizing had to be done in the menu paths of the system with

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considerably more hassle. This IMG screen is the backbone for SAP and the entries placed in it determine how the system functions.

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Definition and configuration of sales  
document type can be divided in three  
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type itself (with key e.g. QT etc.) 2.  
Definition of additional sales functions  
(like number ranges etc.) 3.  
Configuration for general SD functions  
(like pricing etc.) We will study the  
configuration of SAP provided sales

OVER VIEW OF SAP SD

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SAP SD 2 SAP SD – Organizational Structure SAP provides many components to complete SAP Sales and Distribution organizational structure like Sales Areas, Distribution Channels, Divisions, etc.

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SAP SD - [tutorialspoint.com](http://tutorialspoint.com)

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Customizing of SAP software to adjust to the workings of your organization is done through the Implementation Guide commonly known as IMG. IMG is where the Enterprise Structure is defined and maintained along with the

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other settings required for the functioning of the SAP software for the client implementing SAP.

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SD Configuration: Enterprise  
Structure: 1. Maintaining Sales  
Organization. Sales Organization is an



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organizational unit responsible for the sale of certain products or services.

IMG -> Enterprise Structure ->

Definition -> Sales and Distribution ->

Define, copy, delete, check Sales organization. 2. Assigning Sales Organization to Company Code

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20-year SAP veteran Ricardo Lopez is a PMP project manager with an SD certification from SAP America. Ashish Mohapatra has worked with SAP software for 15 years. As team leader and assistant project manager for

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implementation projects, he has developed a thorough understanding of the Sales and Distribution functionality in SAP ERP and ...

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3